



Airbus Group teams with NEXA Capital Partners to pursue UAS commercialization

HERNDON, Va. (May 6, 2015) — Airbus Group, Inc. and NEXA Capital Partners, LLC announced today an agreement to pursue solutions for the widespread commercialization of unmanned aerial systems (UAS).

The collaboration brings together Airbus' commercial aviation and air traffic management expertise with NEXA's strategic business and project finance acumen within the aerospace market.

"The employment of unmanned aerial systems in the private sector continues to expand at an exponential rate, but limitations of the current airspace infrastructure are a roadblock to more widespread commercial applications," said Allan McArtor, Airbus Group, Inc. Chairman and CEO. "Airbus Group wants to take a lead role in shaping UAS integration into the national airspace, and NEXA has the insight to help us grow our business in that direction."

"Technical innovation is taking place every day in the UAS market, and business innovation needs to keep pace with that," said Michael J. Dyment, NEXA's founder and managing partner. "Airbus Group is at the forefront of airspace management, and we see tremendous opportunity to help them develop their full potential for commercial UAS applications."

The two companies are exploring ways in which a range of industries could better exploit UAS technology to increase efficiency, drive down costs and improve access. While air vehicles and their payloads continue to evolve, the services market to support their widespread use has been slow to catch up.

"Together we have an opportunity to lead the aviation community and the business community through the current bottlenecks," McArtor said, "and change the way all industries think about unmanned aircraft."

About Airbus Group, Inc.

Airbus Group, Inc. is the U.S.-based operation of Airbus Group, a global leader in aeronautics, space and related services. Airbus Group – comprising Airbus, Airbus Defense and Space and Airbus Helicopters – contributes more than \$15 billion to the U.S. economy annually and supports over 245,000 American jobs through its network of suppliers. Airbus Group, Inc., headquartered in Herndon, Va., offers a broad array of advanced solutions to meet U.S. military and commercial requirements, including fixed- and rotary-wing aircraft, homeland security systems, public safety communications, defense electronics and avionics, and threat detection systems.

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About NEXA Capital Partners

NEXA Capital Partners, LLC provides advisory, project finance and investment banking services to companies in the aerospace, infrastructure, and transportation sectors. NEXA is the general partner for the NextGen GA Fund, LLC, and is lead formation partner of the UAS America Fund, LLC. More information about NEXA can be found at www.nexacapital.com.

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For more information please contact:

James Darcy Airbus Group, Inc. Office: 571-306-7245 Cell: 571-214-1722

james.darcy@airbus.com